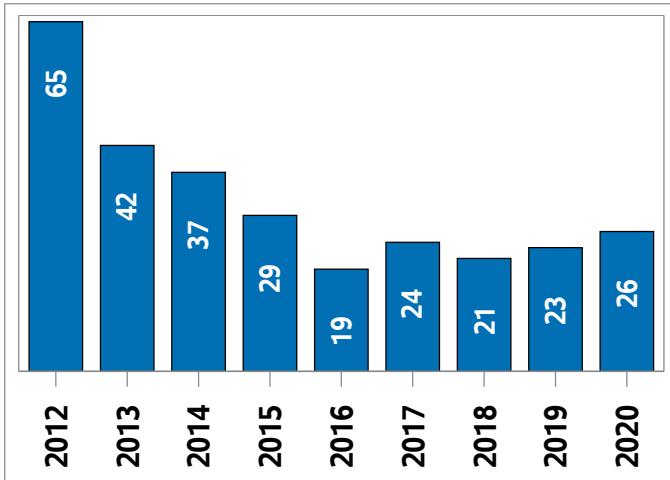
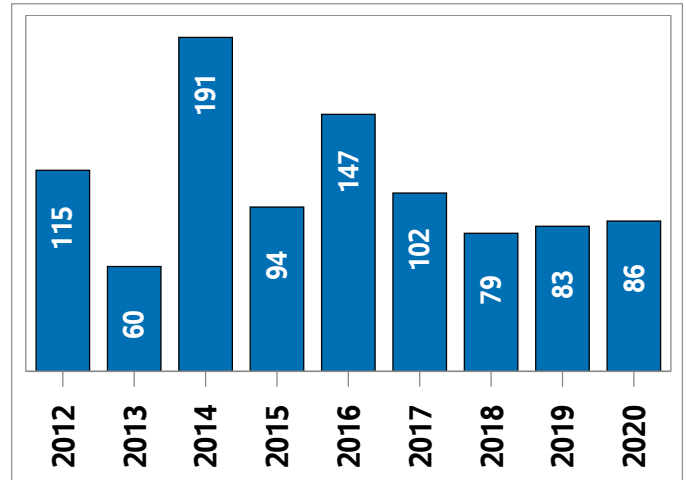


# South East Council MLS® Residential Market Activity

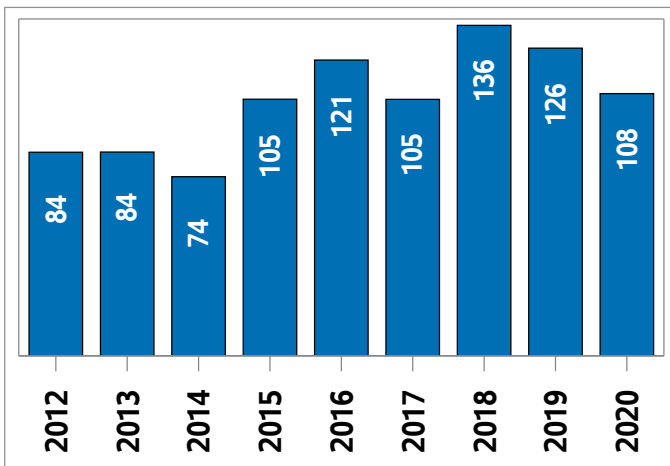
Sales Activity (February only)



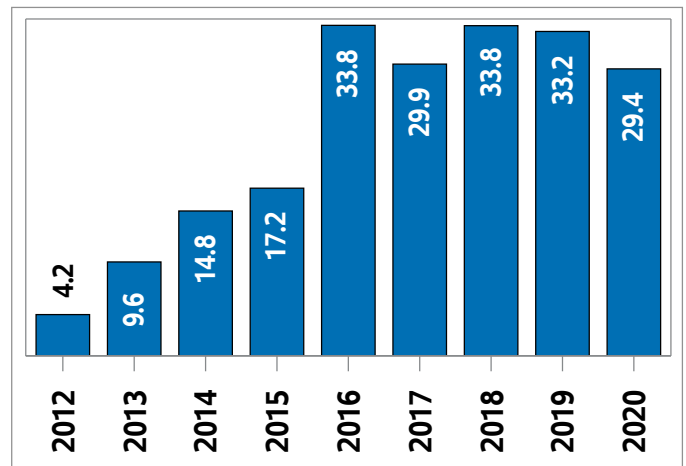
New Listings (February only)



Average Days on Market (February only)

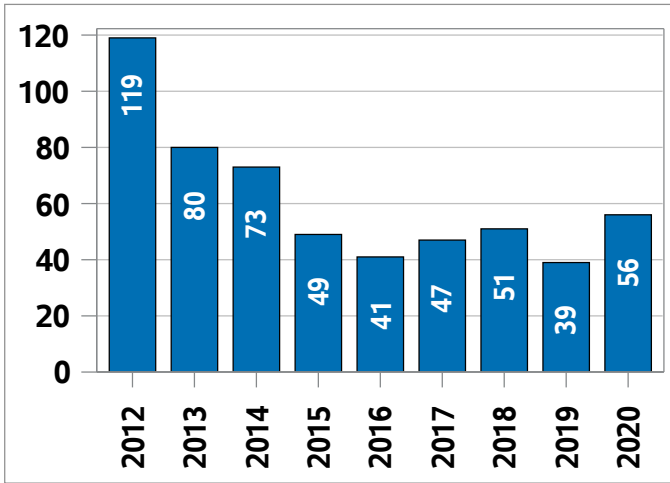


Months of Inventory (February only)

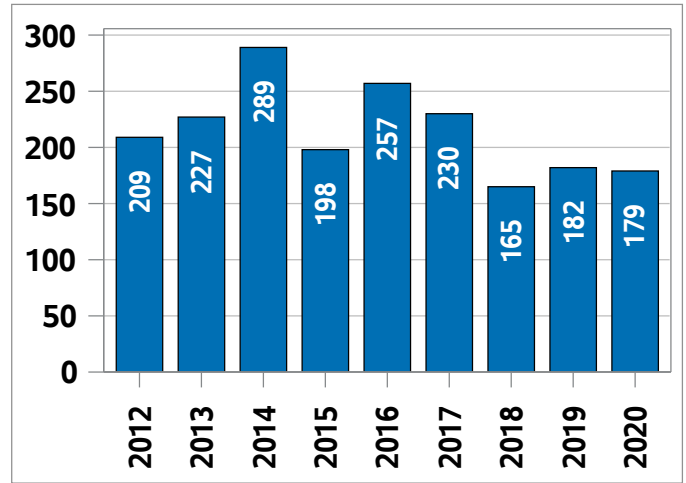


# South East Council MLS® Residential Market Activity

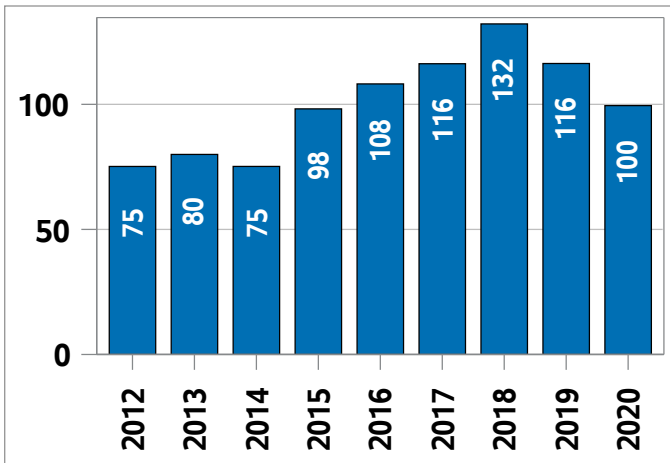
Sales Activity (February Year-to-date)



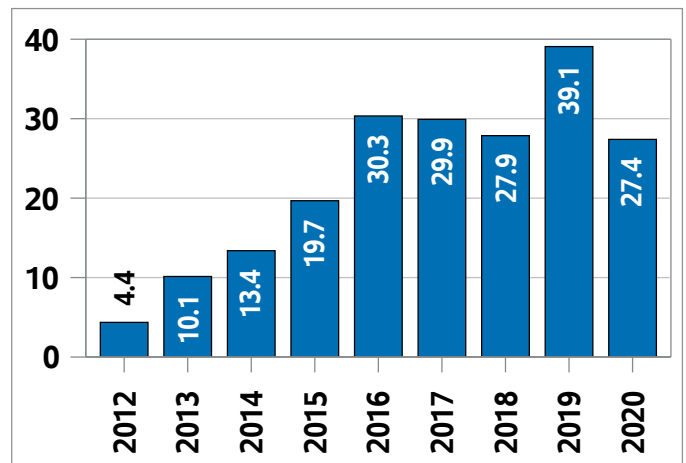
New Listings (February Year-to-date)



Average Days on Market (February Year-to-date)



Months of Inventory <sup>2</sup> (February Year-to-date)



## South East Council MLS® Residential Market Activity

Actual	February 2020	Compared to <sup>5</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	26	13.0	23.8	8.3	-10.3	-38.1	-13.3
Dollar Volume (\$)	\$4,061,321	-22.7	-12.8	-37.4	-35.3	-49.1	-37.4
New Listings	86	3.6	8.9	-15.7	-8.5	43.3	62.3
Sales to New Listings Ratio <sup>1</sup>	30	27.7	26.6	23.5	30.9	70.0	56.6
Months of Inventory <sup>2</sup>	29.4	33.2	33.8	29.9	17.2	9.6	6.2
Average Price (\$)	\$156,205	-31.6	-29.5	-42.2	-27.8	-17.8	-27.8
Sale to List Price Ratio	88.0	92.1	92.0	92.1	93.4	93.8	93.1
Average Days on Market	107.7	126.3	135.7	105.3	105.3	83.7	87.5

Year-to-date	February 2020	Compared to <sup>5</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	56	43.6	9.8	19.1	14.3	-30.0	14.3
Dollar Volume (\$)	\$10,111,321	24.1	-17.3	-17.2	-11.9	-45.2	-2.5
New Listings	179	-1.6	8.5	-22.2	-9.6	-21.1	79.0
Sales to New Listings Ratio <sup>3</sup>	31	21.4	30.9	20.4	24.7	35.2	49.0
Months of Inventory <sup>4</sup>	27.4	39.1	27.9	29.9	19.7	10.1	7.7
Average Price (\$)	\$180,559	-13.6	-24.7	-30.5	-22.9	-21.7	-14.7
Sale to List Price Ratio	89.7	90.6	91.6	91.5	92.7	94.3	93.7
Average Days on Market	99.5	116.3	132.2	116.2	98.2	80.0	78.2

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

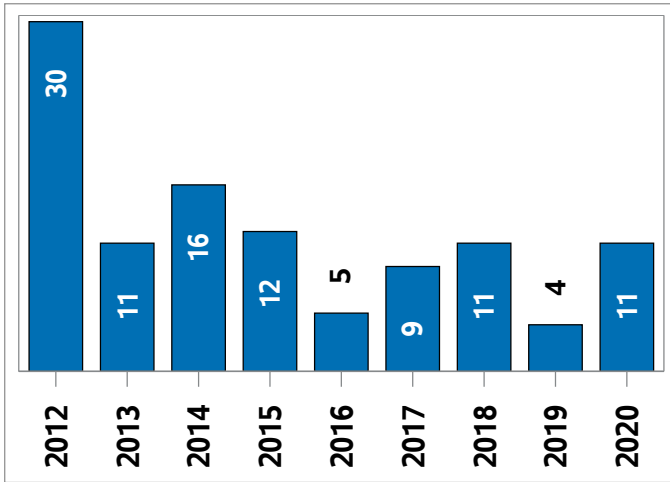
<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

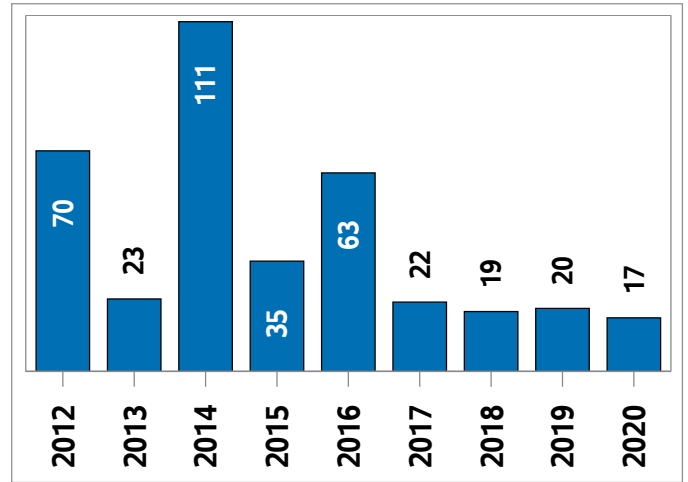
<sup>4</sup> Average active listings from January to current month / average sales from January to current month

<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

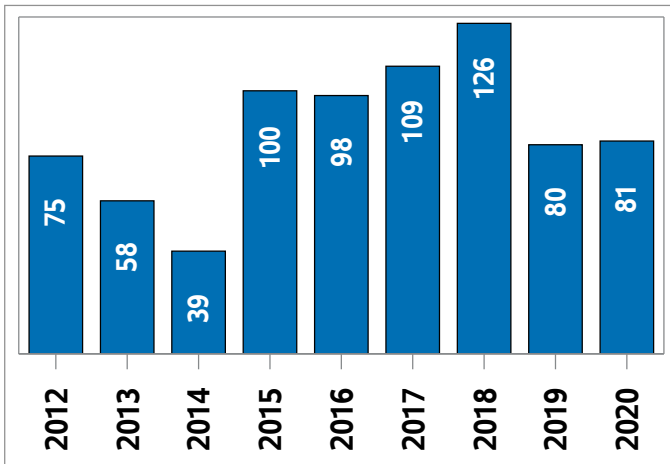
Sales Activity (February only)



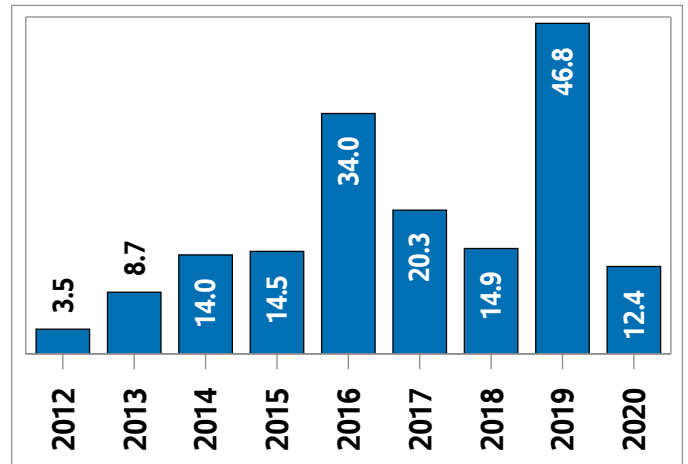
New Listings (February only)



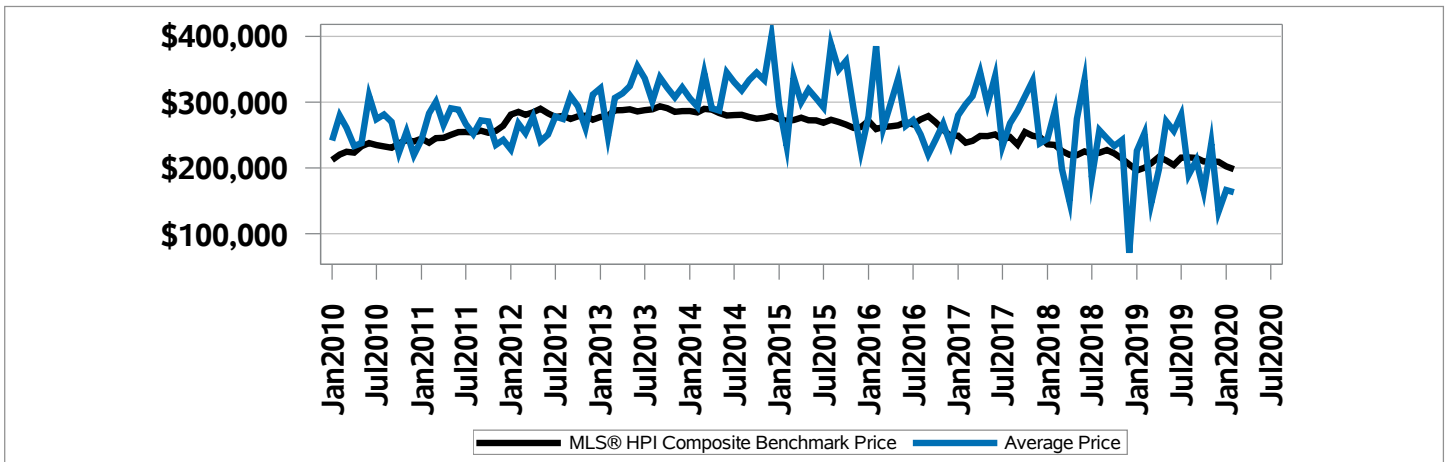
Average Days on Market (February only)



Months of Inventory (February only)

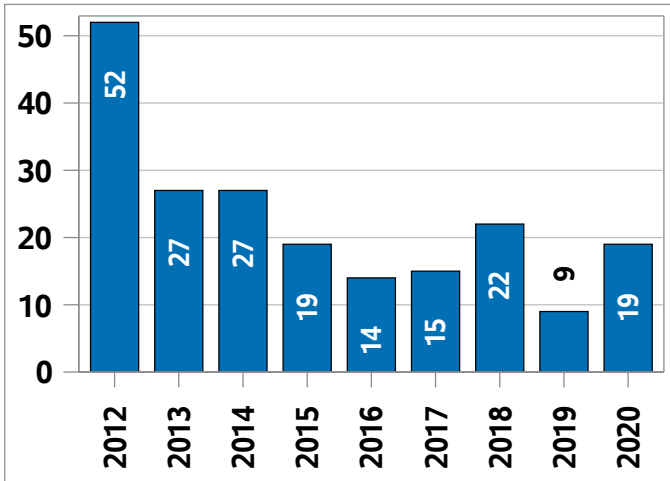


MLS® HPI Benchmark Price and Average Price

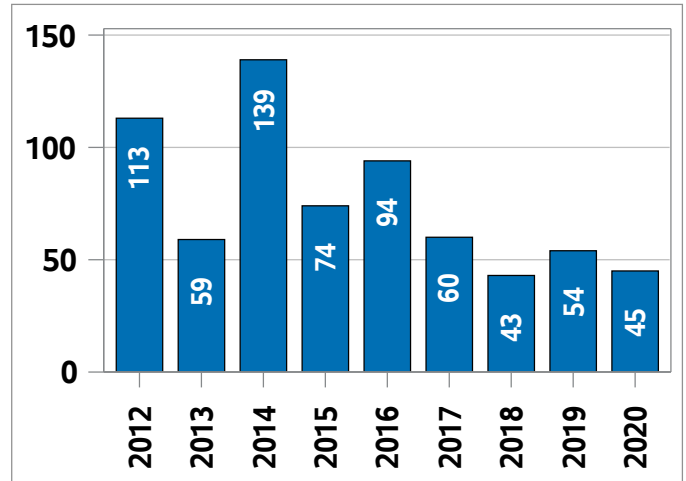


# City of Estevan MLS® Residential Market Activity

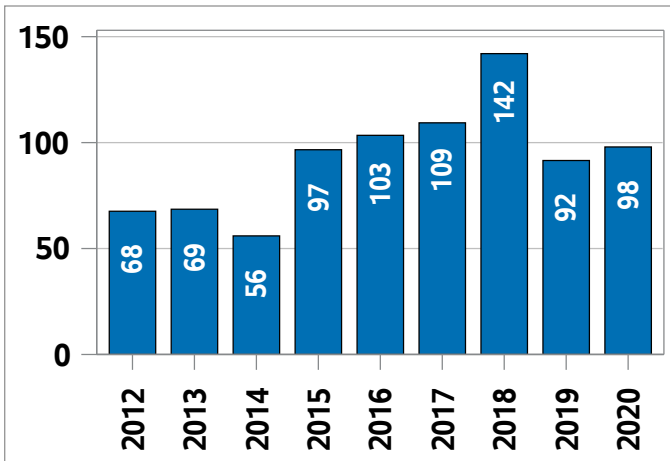
Sales Activity (February Year-to-date)



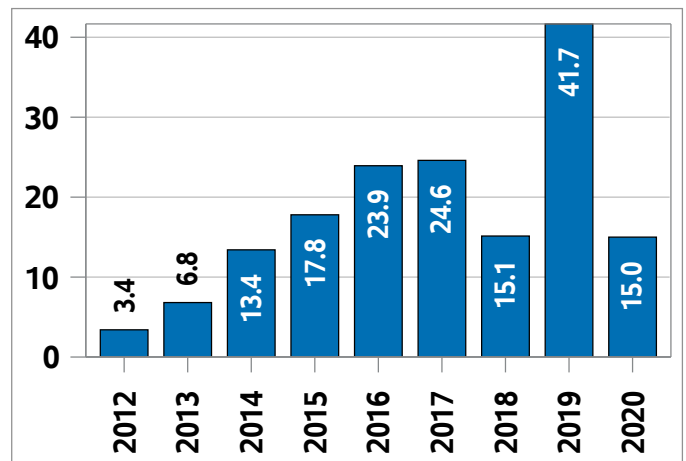
New Listings (February Year-to-date)



Average Days on Market (February Year-to-date)



Months of Inventory <sup>2</sup> (February Year-to-date)



## City of Estevan MLS® Residential Market Activity

Actual	February 2020	Compared to <sup>5</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	11	175.0	0.0	22.2	-8.3	0.0	0.0
Dollar Volume (\$)	\$1,793,900	77.4	-43.5	-32.9	-35.8	-34.2	-41.7
New Listings	17	-15.0	-10.5	-22.7	-51.4	-26.1	-15.0
Sales to New Listings Ratio <sup>1</sup>	65	20.0	57.9	40.9	34.3	47.8	55.0
Months of Inventory <sup>2</sup>	12.4	46.8	14.9	20.3	14.5	8.7	5.6
Average Price (\$)	\$163,082	-35.5	-43.5	-45.1	-30.0	-34.2	-41.7
Sale to List Price Ratio	87.3	95.9	96.1	93.8	94.3	93.5	95.9
Average Days on Market	80.9	79.5	125.6	109.3	100.0	58.2	90.2

Year-to-date	February 2020	Compared to <sup>5</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	19	111.1	-13.6	26.7	0.0	-29.6	-17.4
Dollar Volume (\$)	\$3,124,900	46.0	-46.7	-28.2	-35.7	-60.3	-47.7
New Listings	45	-16.7	4.7	-25.0	-39.2	-23.7	0.0
Sales to New Listings Ratio <sup>3</sup>	42	16.7	51.2	25.0	25.7	45.8	51.1
Months of Inventory <sup>4</sup>	15.0	41.7	15.1	24.6	17.8	6.8	5.4
Average Price (\$)	\$164,468	-30.9	-38.3	-43.3	-35.7	-43.6	-36.7
Sale to List Price Ratio	88.2	92.4	92.6	93.7	94.7	95.9	95.9
Average Days on Market	97.9	91.6	142.0	109.3	96.6	68.6	71.7

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

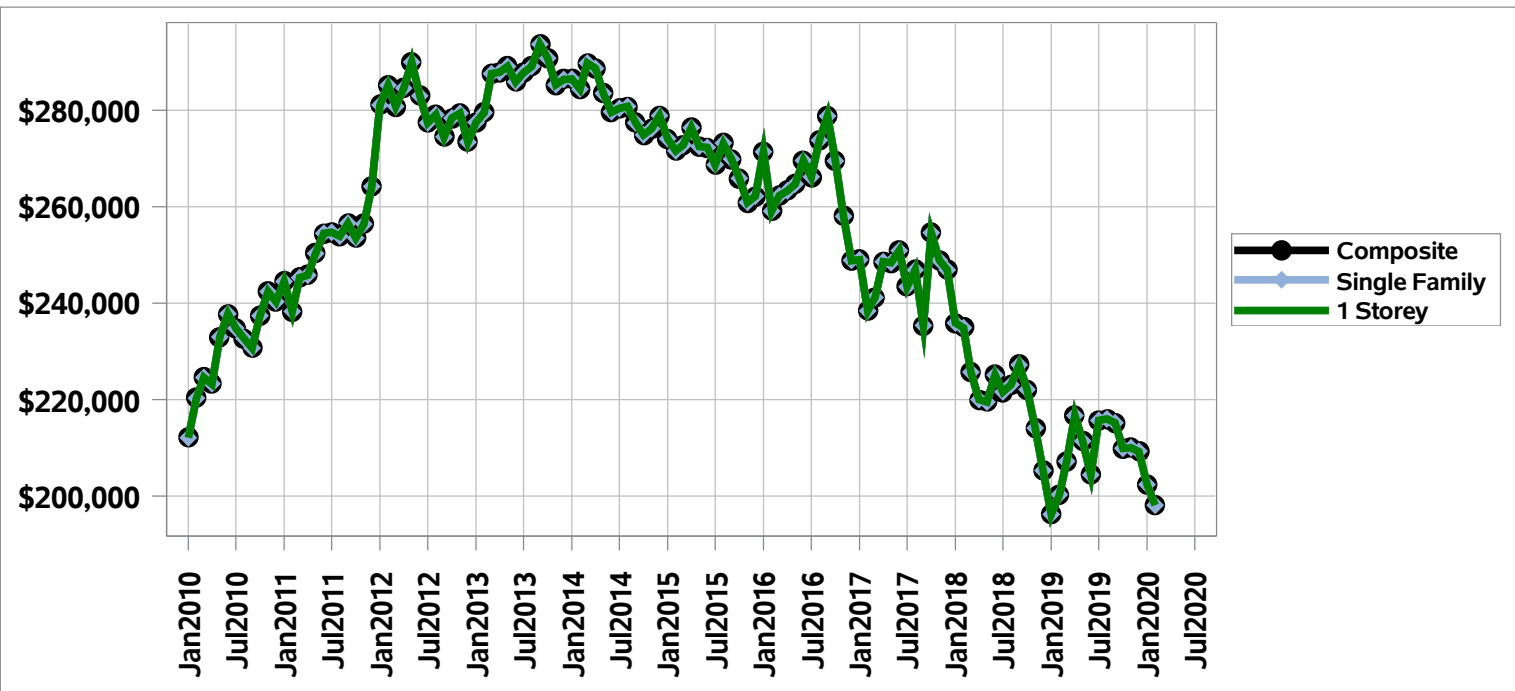
<sup>4</sup> Average active listings from January to current month / average sales from January to current month

<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# City of Estevan MLS® HPI Benchmark Price

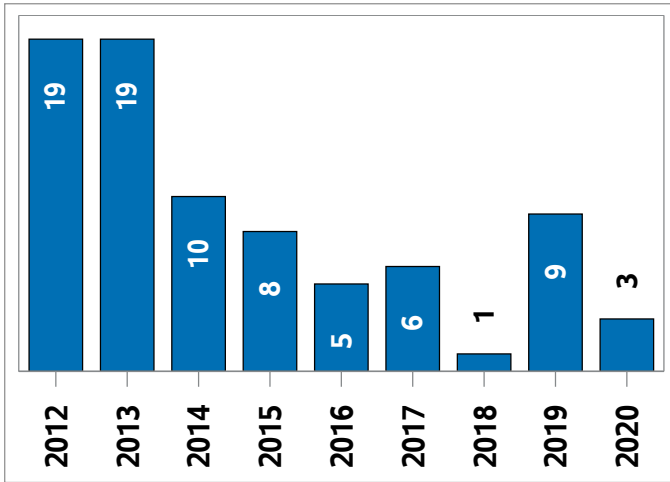
Benchmark Type:	February 2020	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$198,100	-2.1	-5.7	-8.3	-1.1	-16.9	-27.1	-10.1
Single Family	\$198,100	-2.1	-5.7	-8.3	-1.1	-16.9	-27.1	-10.1
One Storey	\$198,100	-2.1	-5.7	-8.3	-1.0	-16.9	-27.1	-10.1
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	February 2020	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$198,100	\$202,400	\$210,000	\$216,000	\$200,300	\$238,400	\$271,600	\$220,300
Single Family	\$198,100	\$202,400	\$210,000	\$216,000	\$200,300	\$238,400	\$271,600	\$220,300
One Storey	\$198,100	\$202,400	\$210,000	\$216,000	\$200,200	\$238,400	\$271,600	\$220,300
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

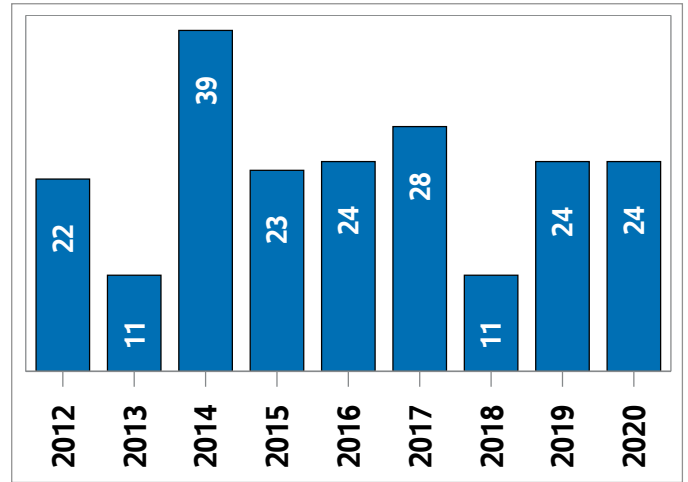


# City of Weyburn MLS® Residential Market Activity

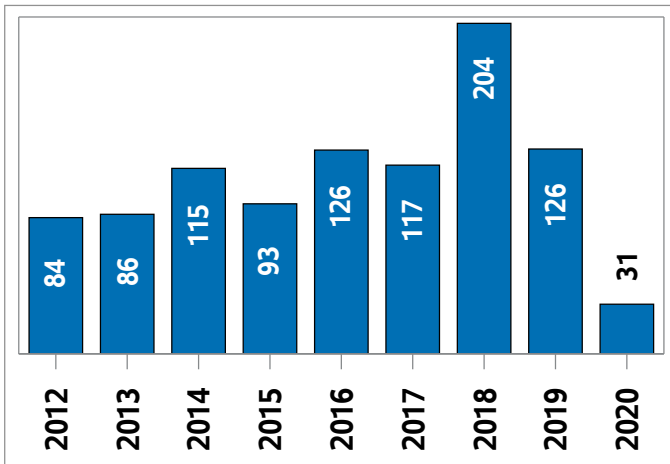
Sales Activity (February only)



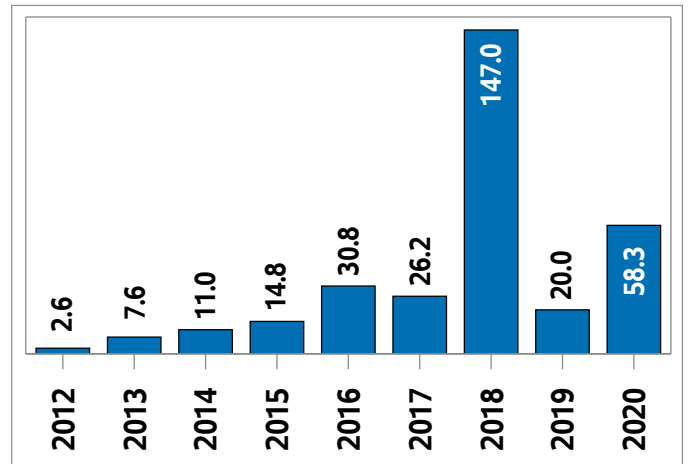
New Listings (February only)



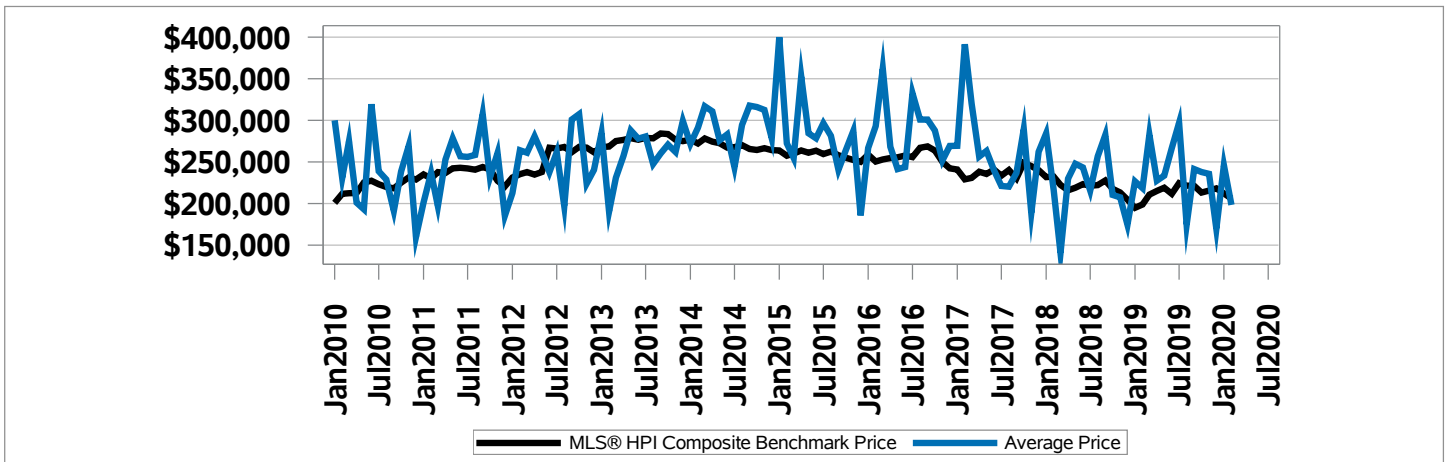
Average Days on Market (February only)



Months of Inventory (February only)



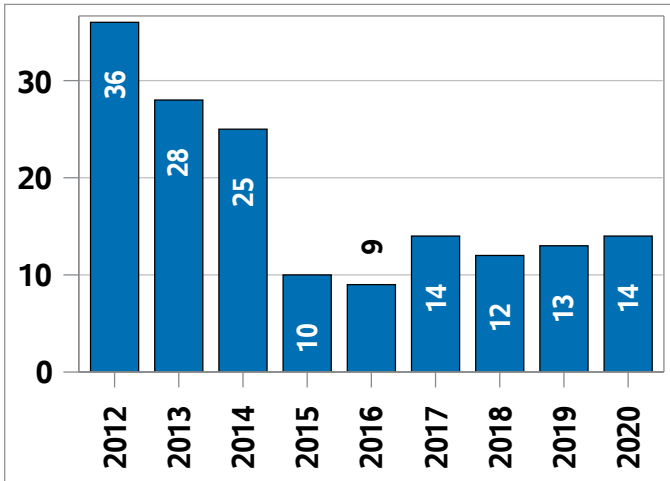
MLS® HPI Benchmark Price and Average Price



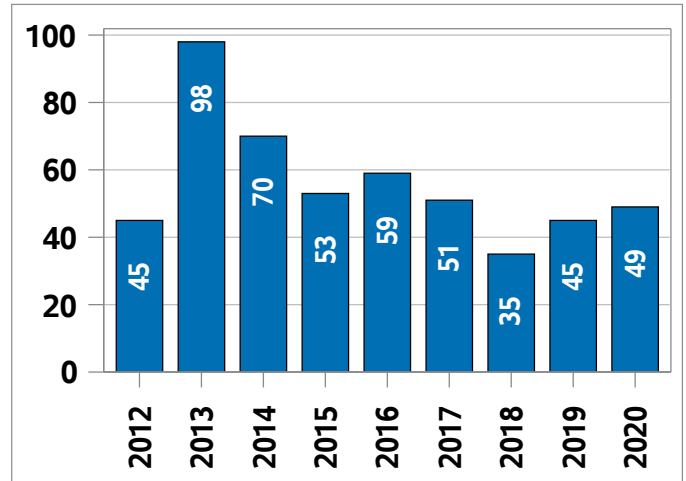


# City of Weyburn MLS® Residential Market Activity

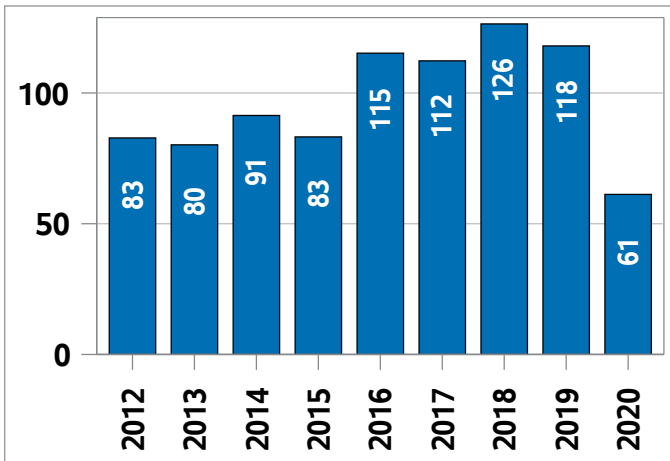
Sales Activity (February Year-to-date)



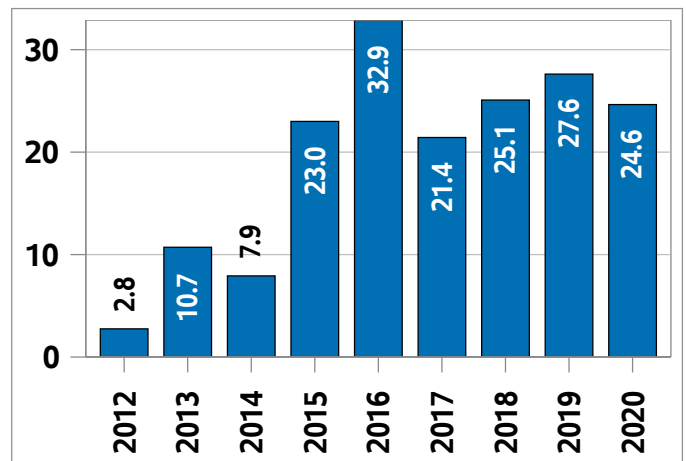
New Listings (February Year-to-date)



Average Days on Market (February Year-to-date)



Months of Inventory <sup>2</sup> (February Year-to-date)



## City of Weyburn MLS® Residential Market Activity

Actual	February 2020	Compared to <sup>5</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	3	-66.7	200.0	-50.0	-62.5	-84.2	-40.0
Dollar Volume (\$)	\$595,000	-69.7	175.5	-74.7	-72.7	-83.6	-48.4
New Listings	24	0.0	118.2	-14.3	4.3	118.2	140.0
Sales to New Listings Ratio <sup>1</sup>	13	37.5	9.1	21.4	34.8	172.7	50.0
Months of Inventory <sup>2</sup>	58.3	20.0	147.0	26.2	14.8	7.6	7.4
Average Price (\$)	\$198,333	-9.2	-8.2	-49.3	-27.2	4.1	-14.1
Sale to List Price Ratio	83.8	93.3	96.0	91.1	92.4	97.5	95.3
Average Days on Market	30.7	126.4	204.0	116.5	92.6	86.2	155.8

Year-to-date	February 2020	Compared to <sup>5</sup>					
		February 2019	February 2018	February 2017	February 2015	February 2013	February 2010
Sales Activity	14	7.7	16.7	0.0	40.0	-50.0	133.3
Dollar Volume (\$)	\$3,301,000	14.9	-1.3	-26.7	10.8	-46.6	127.0
New Listings	49	8.9	40.0	-3.9	-7.5	-50.0	226.7
Sales to New Listings Ratio <sup>3</sup>	29	28.9	34.3	27.5	18.9	28.6	40.0
Months of Inventory <sup>4</sup>	24.6	27.6	25.1	21.4	23.0	10.7	12.3
Average Price (\$)	\$235,786	6.7	-15.4	-26.7	-20.8	6.8	-2.7
Sale to List Price Ratio	90.5	91.4	93.5	92.2	92.8	97.0	96.1
Average Days on Market	61.2	118.0	126.4	112.3	83.2	80.2	155.0

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>4</sup> Average active listings from January to current month / average sales from January to current month

<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# City of Weyburn MLS® HPI Benchmark Price

Benchmark Type:	February 2020	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$206,000	-2.9	-4.5	-7.0	3.6	-10.1	-20.0	-2.7
Single Family	\$206,000	-2.9	-4.5	-7.0	3.6	-10.1	-20.0	-2.7
One Storey	\$206,000	-2.9	-4.5	-7.0	3.6	-10.1	-20.0	-2.7
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	February 2020	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$206,000	\$212,200	\$215,600	\$221,500	\$198,900	\$229,100	\$257,500	\$211,700
Single Family	\$206,000	\$212,200	\$215,600	\$221,500	\$198,900	\$229,100	\$257,500	\$211,700
One Storey	\$206,000	\$212,200	\$215,600	\$221,500	\$198,900	\$229,100	\$257,500	\$211,700
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

