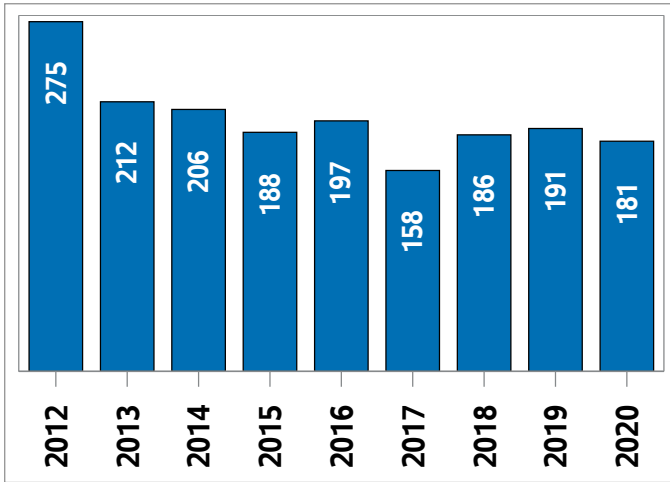
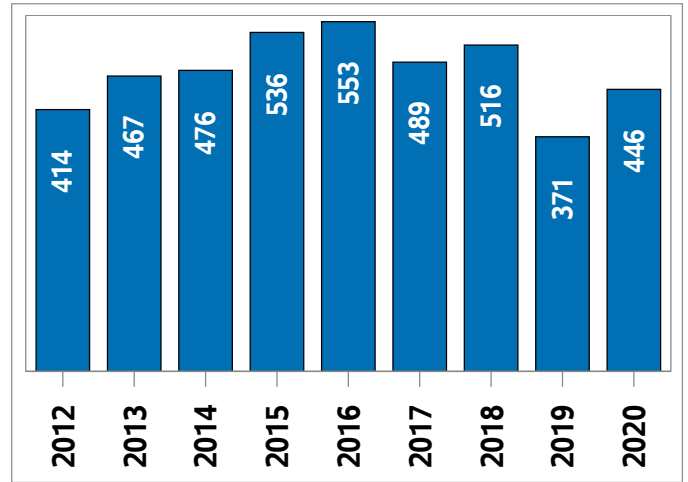


Regina City and Region MLS® Residential Market Activity

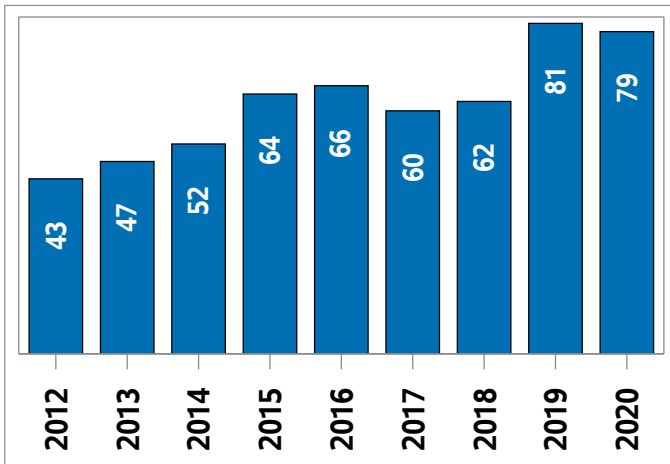
Sales Activity (February only)



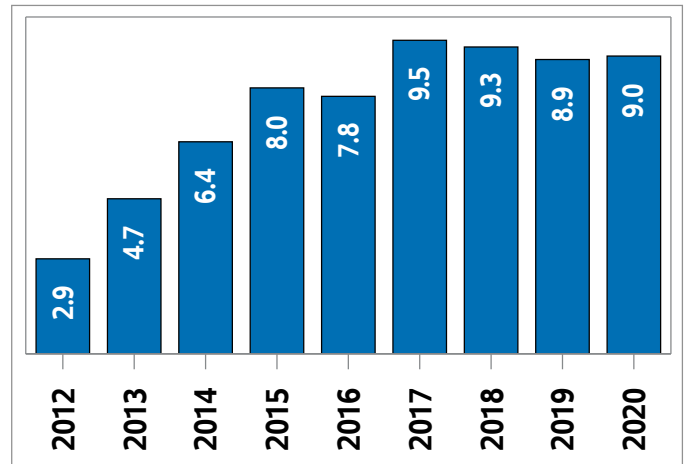
New Listings (February only)



Average Days on Market (February only)

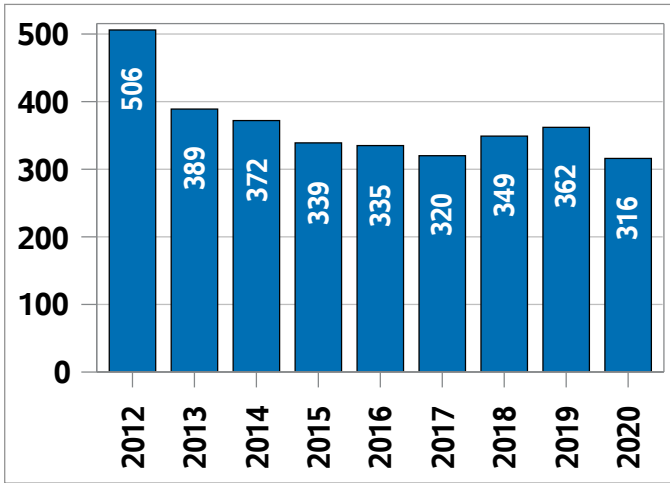


Months of Inventory (February only)

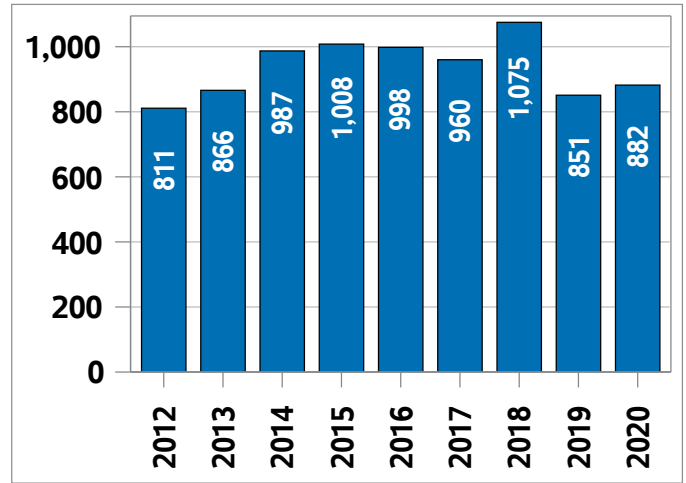


Regina City and Region MLS® Residential Market Activity

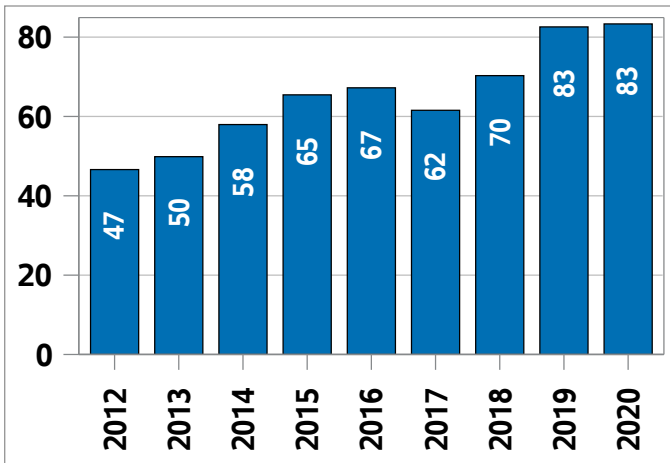
Sales Activity (February Year-to-date)



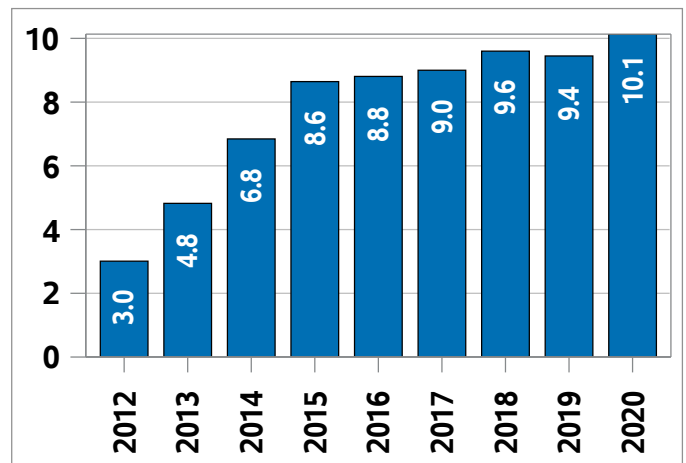
New Listings (February Year-to-date)



Average Days on Market (February Year-to-date)



Months of Inventory ² (February Year-to-date)



Regina City and Region MLS® Residential Market Activity

| Actual | February 2020 | Compared to ⁵ | | | | | |
|--|---------------|--------------------------|---------------|---------------|---------------|---------------|---------------|
| | | February 2019 | February 2018 | February 2017 | February 2015 | February 2013 | February 2010 |
| Sales Activity | 181 | -5.2 | -2.7 | 14.6 | -3.7 | -14.6 | -30.4 |
| Dollar Volume (\$) | \$54,780,032 | -7.6 | -4.7 | 10.8 | -6.8 | -17.8 | -21.5 |
| New Listings | 446 | 20.2 | -13.6 | -8.8 | -16.8 | -4.5 | -3.7 |
| Sales to New Listings Ratio ¹ | 41 | 51.5 | 36.0 | 32.3 | 35.1 | 45.4 | 56.2 |
| Months of Inventory ² | 9.0 | 8.9 | 9.3 | 9.5 | 8.0 | 4.7 | 3.4 |
| Average Price (\$) | \$302,652 | -2.5 | -2.1 | -3.3 | -3.2 | -3.7 | 12.8 |
| Sale to List Price Ratio | 95.2 | 94.6 | 94.8 | 95.6 | 95.7 | 96.9 | 97.6 |
| Average Days on Market | 79.5 | 81.5 | 62.2 | 59.9 | 64.1 | 47.4 | 50.0 |

| Year-to-date | February 2020 | Compared to ⁵ | | | | | |
|--|---------------|--------------------------|---------------|---------------|---------------|---------------|---------------|
| | | February 2019 | February 2018 | February 2017 | February 2015 | February 2013 | February 2010 |
| Sales Activity | 316 | -12.7 | -9.5 | -1.2 | -6.8 | -18.8 | -28.0 |
| Dollar Volume (\$) | \$92,951,919 | -14.0 | -11.8 | -5.5 | -11.6 | -22.8 | -18.0 |
| New Listings | 882 | 3.6 | -18.0 | -8.1 | -12.5 | 1.8 | 11.4 |
| Sales to New Listings Ratio ³ | 36 | 42.5 | 32.5 | 33.3 | 33.6 | 44.9 | 55.4 |
| Months of Inventory ⁴ | 10.1 | 9.4 | 9.6 | 9.0 | 8.6 | 4.8 | 3.9 |
| Average Price (\$) | \$294,152 | -1.4 | -2.6 | -4.3 | -5.2 | -5.0 | 13.9 |
| Sale to List Price Ratio | 94.6 | 94.1 | 94.9 | 95.6 | 95.4 | 96.7 | 97.0 |
| Average Days on Market | 83.3 | 82.6 | 70.3 | 61.6 | 65.5 | 49.9 | 53.3 |

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

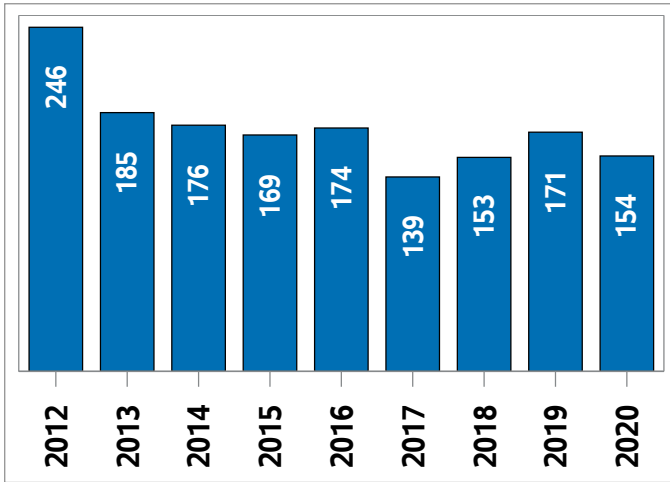
³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

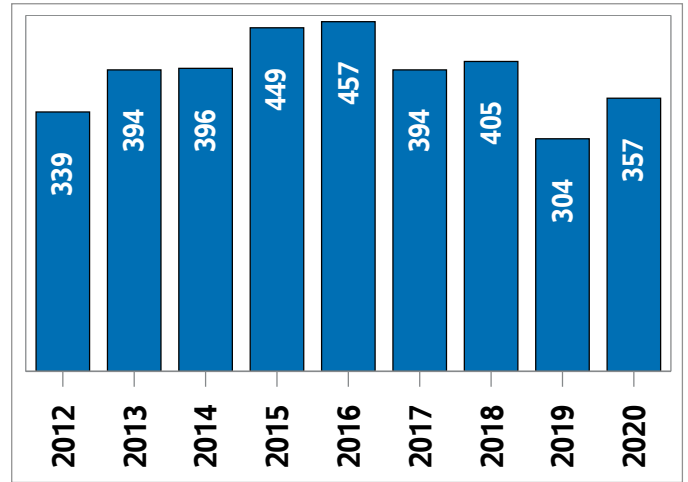
⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Regina MLS® Residential Market Activity

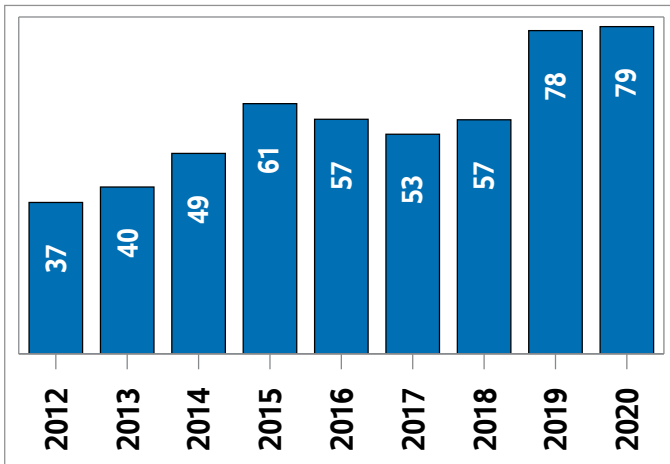
Sales Activity (February only)



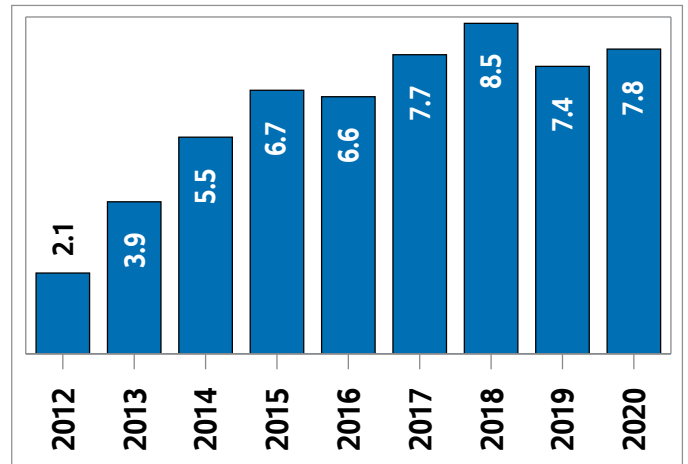
New Listings (February only)



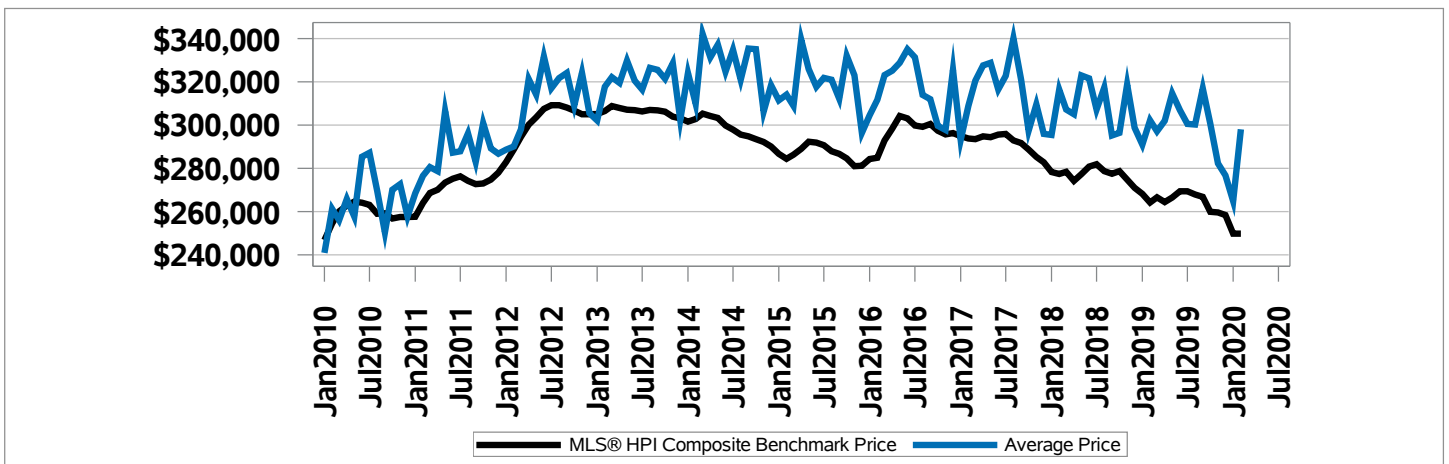
Average Days on Market (February only)



Months of Inventory (February only)

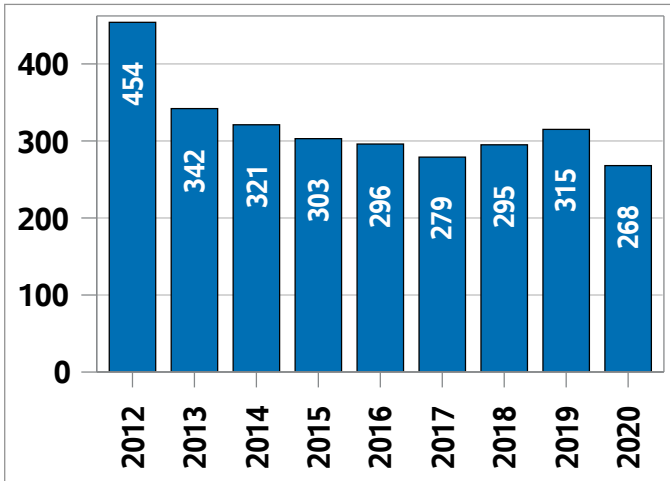


MLS® HPI Benchmark Price and Average Price

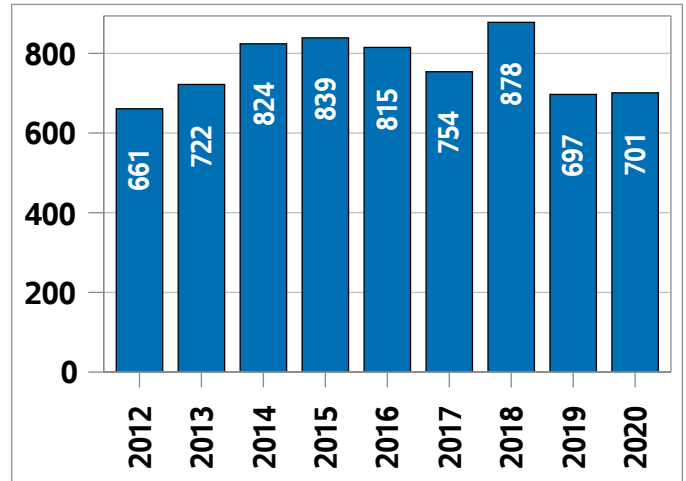


City of Regina MLS® Residential Market Activity

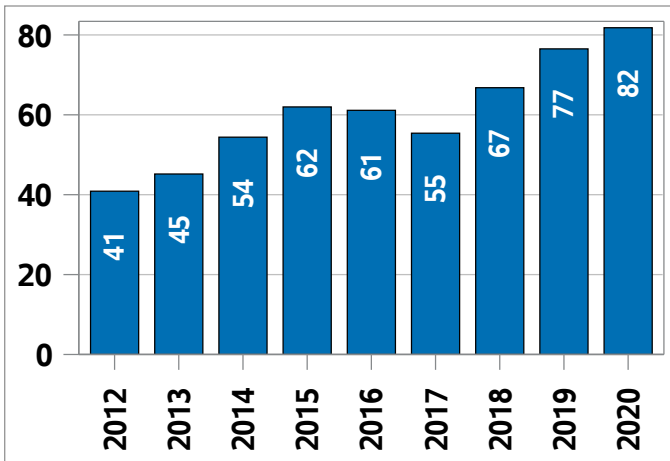
Sales Activity (February Year-to-date)



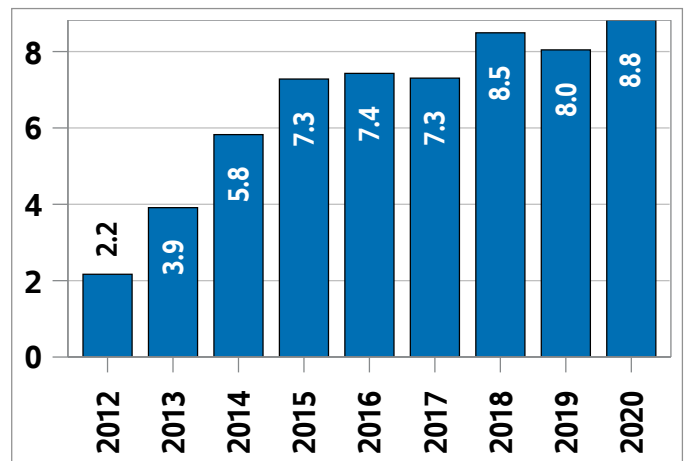
New Listings (February Year-to-date)



Average Days on Market (February Year-to-date)



Months of Inventory ² (February Year-to-date)



City of Regina MLS® Residential Market Activity

| Actual | February 2020 | Compared to ⁵ | | | | | |
|--|---------------|--------------------------|---------------|---------------|---------------|---------------|---------------|
| | | February 2019 | February 2018 | February 2017 | February 2015 | February 2013 | February 2010 |
| Sales Activity | 154 | -9.9 | 0.7 | 10.8 | -8.9 | -16.8 | -35.0 |
| Dollar Volume (\$) | \$45,900,032 | -11.2 | -5.2 | 6.9 | -13.5 | -21.9 | -25.9 |
| New Listings | 357 | 17.4 | -11.9 | -9.4 | -20.5 | -9.4 | -8.0 |
| Sales to New Listings Ratio ¹ | 43 | 56.3 | 37.8 | 35.3 | 37.6 | 47.0 | 61.1 |
| Months of Inventory ² | 7.8 | 7.4 | 8.5 | 7.7 | 6.7 | 3.9 | 2.8 |
| Average Price (\$) | \$298,052 | -1.4 | -5.8 | -3.5 | -5.1 | -6.2 | 14.1 |
| Sale to List Price Ratio | 95.5 | 94.6 | 95.6 | 95.6 | 95.9 | 97.5 | 97.9 |
| Average Days on Market | 79.2 | 78.2 | 56.7 | 53.2 | 60.6 | 40.4 | 46.9 |

| Year-to-date | February 2020 | Compared to ⁵ | | | | | |
|--|---------------|--------------------------|---------------|---------------|---------------|---------------|---------------|
| | | February 2019 | February 2018 | February 2017 | February 2015 | February 2013 | February 2010 |
| Sales Activity | 268 | -14.9 | -9.2 | -3.9 | -11.6 | -21.6 | -31.1 |
| Dollar Volume (\$) | \$76,097,119 | -18.7 | -15.8 | -9.4 | -19.7 | -28.4 | -22.8 |
| New Listings | 701 | 0.6 | -20.2 | -7.0 | -16.4 | -2.9 | 6.7 |
| Sales to New Listings Ratio ³ | 38 | 45.2 | 33.6 | 37.0 | 36.1 | 47.4 | 59.2 |
| Months of Inventory ⁴ | 8.8 | 8.0 | 8.5 | 7.3 | 7.3 | 3.9 | 3.3 |
| Average Price (\$) | \$283,944 | -4.4 | -7.3 | -5.7 | -9.3 | -8.6 | 12.1 |
| Sale to List Price Ratio | 94.8 | 94.3 | 95.4 | 95.8 | 95.6 | 97.2 | 97.3 |
| Average Days on Market | 81.8 | 76.5 | 66.8 | 55.4 | 62.0 | 45.2 | 50.2 |

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Regina MLS® HPI Benchmark Price

| Benchmark Type: | February 2020 | percentage change vs. | | | | | | |
|-----------------|---------------|-----------------------|--------------|--------------|---------------|-------------|-------------|--------------|
| | | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | 10 years ago |
| Composite | \$249,800 | 0.0 | -3.8 | -6.8 | -5.5 | -15.0 | -12.2 | -1.8 |
| Single Family | \$266,500 | 0.0 | -0.8 | -4.0 | -2.8 | -12.0 | -8.3 | 2.1 |
| One Storey | \$255,100 | 0.4 | -0.4 | -3.8 | -2.8 | -13.3 | -6.3 | 5.1 |
| Two Storey | \$309,800 | -0.5 | 0.5 | -2.4 | -0.6 | -6.4 | -9.1 | -0.1 |
| Townhouse | \$223,200 | 1.6 | -3.0 | -3.3 | -2.5 | -17.9 | -16.6 | -8.1 |
| Apartment | \$174,600 | -1.4 | -4.6 | -8.2 | -4.8 | -17.8 | -22.9 | -10.0 |

| Benchmark Type: | February 2020 | Historical Values | | | | | | |
|-----------------|---------------|-------------------|--------------|--------------|---------------|-------------|-------------|--------------|
| | | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | 10 years ago |
| Composite | \$249,800 | \$249,800 | \$259,600 | \$267,900 | \$264,200 | \$293,800 | \$284,400 | \$254,500 |
| Single Family | \$266,500 | \$266,400 | \$268,600 | \$277,500 | \$274,100 | \$303,000 | \$290,500 | \$261,000 |
| One Storey | \$255,100 | \$254,100 | \$256,200 | \$265,100 | \$262,500 | \$294,200 | \$272,300 | \$242,800 |
| Two Storey | \$309,800 | \$311,400 | \$308,400 | \$317,500 | \$311,700 | \$331,100 | \$340,700 | \$310,200 |
| Townhouse | \$223,200 | \$219,700 | \$230,100 | \$230,700 | \$229,000 | \$272,000 | \$267,600 | \$243,000 |
| Apartment | \$174,600 | \$177,000 | \$183,100 | \$190,100 | \$183,400 | \$212,500 | \$226,500 | \$194,000 |

